



What's **enabling**
your growth?

Harness the Power of Multiple Systems in ONE Unified Software Package

Are you running the following systems separately?

- Sales & quoting software
- Accounting software
- Project management software
- Inventory management software
- Job costing and time tracking software
- Service management
- And are you holding them together with spread-sheets?

There is an alternative; an option to replace your separate systems with one **unified software** package with build-in workflow aligned with how you conduct business.

This approach allows you to automate and support each department with the added benefit of workflow **purpose-built for Systems Contractors and Integrators.**

One view of the truth

- Continuous workflow from sales through to accounting, operations and managed services
- Real-time, on demand job costing pushes accountability for profit into your PMO
- Material planning and centralized procurement work together to reduce inventory and improve logistics
- Billing automation produces accurate and timely invoicing to improve cash-flow
- Service contract and equipment list automation streamlines managed services

This type of real-time access to information **empowers staff** to see the affect they have on the **bottom line.** This empowerment creates accountability and instills **ownership thinking!**

Solutions360 & NSCA

The Q360™ Platform Offers NSCA Members Efficiency and Best Practices to Enable Growth

This program is designed to help business owners run their business and significantly improve their profit margins. ROI comes from business process optimization allowing new efficiencies and opportunities for profitable growth.

"The Q360 platform has a seamless structure that allows businesses to scale quickly while facilitating the key processes that create speed and efficiency, all without adding unnecessary headcount" ~ Chuck Wilson

Learn more about this opportunity at Solutions360.com/nsca

Welcome to the best way to *manage your business*

Sales Automation

- Customer management
- Sales opportunity automation
- Sales funnel tracking
- Sales forecast automation
- Quoting and proposals
- Sales order processing
- Availability to promise
- Sub-customer tracking
- Lead management
- Sales activity score carding
- Team selling management
- Equipment tracking
- Purchase tracking
- Customer support history
- Flexible commissions
- Document management
- Customer org chart maintenance
- Cross reference accounts
- Sales to engineering processes
- Sales dashboards

Project Management

- Detailed job costing
- Real-time WIP reporting
- Time billing entry automation
- Change order automation
- Drop ship management
- Material planning
- Real-time financial visibility
- Subcontractor management
- Resource planning
- Task management
- Field time & event tracking
- Expense tracking
- Project checklist automation
- Templated projects
- Real-time profitability dashboard
- Task conflict management
- Project customer web portal

Field Service & Ticketing

- Contract entitlement
- Triage management
- Equipment list automation
- Equipment location tracking
- Resource scheduling
- Recurring service calls
- Flexible call management
- Dispatching
- Skills based dispatching
- Dispatch zone management
- Time tracking & job costing
- Customer web portal
- Work order management
- SLA management
- Mapping integration
- Service alerts
- Knowledge-base
- Billing rules automation
- Block amount management
- RMA tracking & management
- Service inventory management
- Document management
- Maintenance contracts
- Email capture & call creation
- Email notifications
- Profitability analysis on calls
- Partner ticket tracking
- Service dashboards

Inventory

- Multi-warehouse inventory
- Vehicle inventory tracking
- Barcode scanning & printing
- Price list management
- Replenishment notifications
- Centralized Purchasing
- Material planning
- Vendor integration
- RMA tracking

Full Accounting

- G/L, A/R & A/P ledgers
- Segmentation automation
- Custom financials writer
- Multi-company
- Multi-currency
- Multi-budgets
- Billing rule automation
- Revenue recognition automation
- Deferred revenue automation
- Bank reconciliation
- Cash receipts
- Sales tax automation
- Reversing & recurring journal entry
- Credit card processing
- Collections management
- Finance charge automation
- Financial dashboards
- Financial ratio reporting
- SOV invoicing

Human Resources

- Time & attendance
- Labor burden management
- Certification tracking
- Training tracking
- Staff asset / article tracking
- Emergency contacts
- Benefit tracking
- Schedules & paid leave tracking
- Review & feedback tracking

General

- Extensive permission control
- Workflow tool included
- Dashboard tool included
- Developers interface – API
- Comprehensive help & how to
- MS Excel® & Word® automation
- MS Outlook® integration
- Customization survives upgrades
- User defined captions

Learn more about this opportunity: