## **Q36**

What's **enabling** your growth?

One Unified, Purpose Built System for Technology Integrators

Welcome to the best way to manage your business





# One *unified system* to run your *whole business*

#### Sales Automation

- Customer management
- Sales opportunity automation
- Sales funnel tracking
- Sales forecast automation
- Quoting and proposals
- Sales order processing
- Availability to promise
- Sub-customer tracking
- Lead management
- Sales activity score carding
- Team selling management
- Equipment tracking
- Purchase tracking
- Customer support history
- Flexible commissions
- Document management
- Customer org chart maintenance
- · Cross reference accounts
- Sales to engineering processes
- Sales dashboards

#### **Project Management**

- Detailed job costing
- Real-time WIP reporting
- Time billing entry automation
- Change order automation
- Drop ship management
- Material planning
- Real-time financial visibility
- Subcontractor management
- Resource planning
- Task management
- Field time & event tracking
- Expense tracking
- Project checklist automation
- Templated projects
- Real-time profitability dashboard
- Task conflict management
- Project customer web portal

#### Field Service & Ticketing

- Contract entitlement
- Triage management
- Equipment list automation
- Equipment location tracking
- Resource scheduling
- Recurring service calls
- Flexible call management
- Dispatching
- Skills based dispatching
- Dispatch zone management
- Time tracking & job costing
- Customer web portal
- Work order management
- SLA management
- Mapping integration
- Service alerts
- Knowledge-base
- Billing rules automation
- Block amount management
- RMA tracking & management
- Service inventory management
- Document management
- Maintenance contracts
- Email capture & call creation
- Email notifications
- Profitability analysis on calls
- Partner ticket tracking
- Service dashboards

#### Inventory

- Multi-warehouse inventory
- Vehicle inventory tracking
- Barcode scanning & printing
- Price list management
- Replenishment notifications
- Centralized Purchasing
- Material planning
- Vendor integration
- RMA tracking

### **Full Accounting**

- G/L, A/R & A/P ledgers
- Segmentation automation
- Custom financials writer
- Multi-company
- Multi-currency
- Multi-budgets
- Billing rule automation
- Revenue recognition automation
- Deferred revenue automation
- Bank reconciliation
- Cash receipts
- Sales tax automation
- Reversing & recurring journal entry
- Credit card processing
- Collections management
- Finance charge automation
- Financial dashboards
- Financial ratio reporting
- SOV invoicing

#### **Human Resources**

- Time & attendance
- Labor burden management
- Certification tracking
- Training tracking
- Staff asset / article tracking
- Emergency contacts
- Benefit tracking
- Schedules & paid leave tracking
- Review & feedback tracking

#### General

- Extensive permission control
- Workflow tool included
- Dashboard tool included
- Developers interface API
- Comprehensive help & how to
- MS Excel<sup>®</sup> & Word<sup>®</sup> automation
- MS Outlook<sup>®</sup> integration
- Customization survives upgrades
- User defined captions

Learn more about Q360: